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Press Release

Fireman's Fund Insurance Company Launches Additional Solutions for Durable Goods Manufacturers

NOVATO, Calif. (August 14, 2007) –Fireman's Fund Insurance Company today announced the launch of important new coverage and service enhancements for Durable Goods Manufacturers. These enhancements further strengthen Fireman's Fund's comprehensive risk management program that protects against financial loss for manufacturing facilities while also enhancing productivity!

With significant investments in buildings, machinery, equipment, finished goods and skilled employees, manufacturers are particularly prone to major financial losses should an accident or disaster occur. Fireman's Fund's in-depth industry analyses and interviews with business owners reveal 5 major concerns of today's manufacturers.

- Finding & Keeping Qualified Employees
- Protecting Property Assets
- Productivity & Expense Control
- Keeping Customers & Protecting Income Streams
- Avoiding Litigation

Fireman's Fund has developed additional solutions to address these key business concerns. These solutions include the following innovative coverages and services:

- Property-Gard Select® Extension adds an assortment of the most highly valued coverages available to the manufacturing industry. Examples include protection against hidden costs for contract penalties, extended warranties, damage to prototypes, and loss of research and development documentation.
- Product Recall Plus Insurance provides coverage for both a manufacturer and their customers' expenses to recall a product from

the marketplace when defects due to design, manufacturing, labeling or product tampering are detected. Coverage is also provided for advertising expenses to restore a manufacturer's reputation in the marketplace. An additional option is available for costs to repair or replace recalled products.

- Key Employee Extra Expense coverage pays for extra expenses incurred to recruit, relocate and train a replacement should a key employee die or become permanently unable to work. This is valuable protection for today's manufacturers who are critically dependent on specialized skill of key production employees.
- Manufacturing Errors & Omissions coverage protects a manufacturer against their customer's product loss of use and property damage due to design or manufacturing mistakes. Higher limits are now available with options for defense costs outside or within the policy limits in many states.
- *SmartCARE*® workers' compensation program integrates accident prevention and claims management to help prevent accidents, control costs and restore productivity when an employee is injured. Fireman's Fund claims professionals are now able to assist with the evaluation and approve costs of medically necessary workplace modifications, and this is a major boost to help maintain sales and productivity.
- Fireman's Fund has developed a Claims Adjuster Certification Program with an emphasis in manufacturing to address the complex and specialized claims involving manufacturers. Adjusters with at least three years of experience have been hand selected for the program, which includes over 130 hours of training in addition to case studies focusing on the latest trends in manufacturing.
- Designated manufacturing Loss Control specialists provide expert advice and recommendations to help manufacturers protect their property, income streams, customers, employees and reputation. They also help keep manufacturers current on new technology, regulation management and emerging trends utilizing Manufacturing *iCustomer Series*® Industry Websites.

"Fireman's Fund has become increasingly aware of the competitive challenges and business risks that concern today's manufacturers," said Chris Smith, vice president of Fireman's Fund Commercial Business Industry development. "We are proud to offer an additional set of innovative products and services to a significant sector of our economy that protect business, controls costs, and improve our client's bottom line."

Fireman's Fund Durable Goods Manufacturing enhancements offers customized solutions with flexible options designed to protect property assets

and business income, enhance operating effectiveness, control expenses, and recruit, train and retain employees.

About Fireman's Fund

Fireman's Fund Insurance Company is a premier property and casualty insurance company providing personal, commercial and specialty insurance products nationwide. Fireman's Fund is a member of the Allianz Group (NYSE: AZ), one of the world's largest providers of property and casualty insurance and other financial services. For additional information, visit www.firemansfund.com.

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