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## Press Release

### **RANDY FARLESS NAMED SENIOR VICE PRESIDENT, SALES AND MARKETING, AT FIREMAN'S FUND INSURANCE COMPANY**

NOVATO, Calif. (Sept. 13, 2007) – Randy Farless has been named senior vice president, sales and marketing, at Fireman's Fund Insurance Company, announced Chuck Kavitsky, chief executive officer.

In this role, Farless is responsible for the Fireman's Fund marketing and sales strategy and leads the distribution management team which includes field executive and business development efforts across the United States, and processes, tools and technology that support the sales organization.

"Randy is a strong and collaborative leader who will be instrumental in helping us continue to build an organization that is best in class," said Kavitsky. "His innovative approach will further our goal to balance the voice of the business and the voice of the customer."

Farless joined Fireman's Fund in 2006 as vice president, marketing for the company's Commercial business. Previously, he worked for three years as vice president, agency distribution for the Horace Mann Insurance Company. Earlier, he served at Safeco Insurance Company for 20 years, most recently as vice president of property/casualty marketing. During his Safeco tenure, he also held several leadership positions in distribution.

A graduate of the University of Arkansas with a bachelor's degree in marketing, Farless holds a Certified Insurance Counselor designation.

#### **About Fireman's Fund**

Fireman's Fund Insurance Company is a premier property and casualty insurance company providing personal, commercial and specialty insurance products nationwide. Fireman's Fund is a member of the Allianz Group (NYSE: AZ), one of the world's largest providers of insurance and financial services. For additional information, visit [www.firemansfund.com](http://www.firemansfund.com).

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