

News Release

Andrea James to Lead Fireman's Fund's National Broker Team

NOVATO, Calif., (March 17, 2011) – Fireman's Fund Insurance Company announces that Andrea James has assumed the role of vice president, National Sales Leader.

In her new role, Andrea will lead the National Broker team. This team is responsible for accelerating profitable growth by delivering a differentiated operational model focused on supporting broker business plans and objectives. This role establishes engagement and relationships at multiple levels, driving accountability and alignment between Fireman's Fund and brokers.

"Andrea is a results-oriented executive with an impressive history of delivering results in Sales and Operations. Her successful track record includes motivating higher levels of sales performance, exceeding customer experience targets and achieving sustainable results," said Eleanor Barnard, chief distribution, sales, and marketing officer.

Andrea joined Fireman's Fund 18-months ago as the vice president of Sales Operations. In that time, her team designed and developed Sales Operations at Fireman's Fund. Prior to this she served as Change Management Executive for Bank of America where she was responsible for merging three business areas in the purchase of Countrywide by Bank of America. This involved integrating the processes, systems and people of a \$3 billion Insurance Organization, Banking Operations and the Global Delivery Center of Excellence. She received a BA in literature from Brown University.

About Fireman's Fund[®]

Fireman's Fund Insurance Company is a premier property and casualty insurance company providing personal and commercial insurance products nationwide. Fireman's Fund is a member of the Allianz Group, the world's largest provider of property and casualty insurance. For additional information, visit www.firemansfund.com.

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