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## Press Release

### **Fireman's Fund Insurance Company Aligns with GridPoint™ to Offer Intelligent Energy Management Solutions at a Discounted Rate**

*GridPoint products provide instant backup power, renewable energy integration and online energy management*

Novato, Calif., February 22, 2007 – Fireman's Fund® today announced a new alliance with GridPoint, a provider of intelligent energy management (IEM) products. Through its Prestige® Advisory Services, Fireman's Fund will offer policyholders a 20 percent discounted rate for GridPoint's award-winning products that offer clean backup power, renewable energy integration and online energy management for home owners.

By incorporating GridPoint's products at a discounted rate into its Prestige® policy and service offerings, Fireman's Fund is now able to give policyholders access to an environmentally sound solution for protecting homes and businesses from power outages, easily integrating solar or wind energy sources and increasing energy efficiency through online energy management.

"At Fireman's Fund, we realize that a power outage presents increased risks for our homeowners – from security systems and lighting timers not functioning, to damage that can be caused to wine collections or valuable pieces of art in climate-controlled areas," said Rich Standring, Risk Manager, Fireman's Fund. "Teaming up with GridPoint allows us to offer homeowners a safe, green alternative to a generator and peace of mind: if a power outage occurs while they are away from home, they can rest assured GridPoint's product will automatically protect their home and valuables with instant, clean power."

Through the service, Fireman's Fund Prestige policyholders also have access to GridPoint Central<sup>sm</sup>, a personal Web portal that allows customers to manage their household energy online. In addition, GridPoint's operations

center constantly monitors the GridPoint product to ensure optimal performance, and also handles any maintenance issues.

GridPoint products help homeowners protect themselves in the following ways:

- Protects homes from power outages
- Keeps kitchen, bathrooms, and home offices running during outages
- Protects home security systems when power fails
- Increases energy efficiency
- Manages energy online
- Monitors energy consumption and production
- Reduces carbon footprint
- Adopts renewable energy sources

### **About GridPoint**

GridPoint's intelligent energy management (IEM) products ensure clean, reliable backup power, increase energy efficiency, and integrate renewable energy. A partner in the ENERGY STAR® program, GridPoint helps home and business owners automatically protect themselves from power outages, manage their energy online and reduce their carbon footprint. GridPoint products also provide a superior set of integrated demand response, energy conservation, and load shaping solutions to utilities, which lower the cost of supplying electricity, reduce consumption, and increase the reliability of the electric grid. [www.gridpoint.com](http://www.gridpoint.com)

### **About Fireman's Fund**

Fireman's Fund Insurance Company is a premier property and casualty insurance company providing personal, commercial and specialty insurance products nationwide. Fireman's Fund is a member of the Allianz Group (NYSE: AZ), one of the world's largest providers of property and casualty insurance and other financial services. For additional information, visit [www.firemansfund.com](http://www.firemansfund.com).

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